# ECONOMIC PERFORMANCE AND OUTLOOK



## JOINT ECONOMIC COMMITTEE

**Prepared for Congressman Jim Saxton** 

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## Economic Performance and Outlook<sup>1</sup>

## **Summary and Overview**

• Against the backdrop of remarkably sustained economic growth, the macroeconomy shows unambiguous signs of a significant slowdown. Such a slowdown substantially increases the economic risks facing the new administration. The slowdown's magnitude and the speed at which it developed have surprised most economic forecasters; these prognosticators have rapidly revised down their latest forecasts. Several factors contributed to these changed circumstances. First, the Federal Reserve raised interest rates six times and 175 basis points from June 1999 to May 2000, putting the fed funds rate at 6.5 percent, the highest level since 1991. Further, as the effect of this move began to impact credit markets and longer-term interest rates weakened, the Fed held short-term rates up, exacerbating existing policy tightness. The resulting restrictive monetary policy has affected financial markets and interest-sensitive sectors of the economy such as auto sales, certain categories of investment, and housing activity. Recognizing these effects, the Federal Reserve lowered interest rates by 100 basis point points in January. Because of lags, the economic effects of the January rate cuts will not be felt in the near term.

Second, energy (oil, natural gas, electricity) price hikes have also affected the economy. Consumers, spending more on higher-priced energy products, have less to spend on other consumer products of a discretionary nature. Further, higher costs of energy inputs have squeezed earnings and profits, thereby adversely affecting equity markets. Third, these factors taken together have worked in concert with other forces to weaken a somewhat overvalued stock market, which, in turn, could reverse that market's "wealth effect" boost to consumption. The associated higher cost of capital could also contribute to a slowdown in investment activity. Notably, as economic growth moderates, the macroeconomy in turn becomes more vulnerable to potential economic disturbances such as, for example, further energy or equity market disruptions, international disturbances, global weakness, or bank-induced "credit crunches".

- Quarterly GDP growth, while "backward looking", has decreased since mid-2000. Higher frequency and more timely data, however, suggest a more significant slowdown. For example, weaker retail and auto sales together with falling consumer confidence, hours worked, a declining ratio of household net worth to disposable income, and rising unemployment claims all suggest significantly weaker consumption in the near future. Similarly, weaker durable-good orders, declining earnings, profits and equity values, falling production and capacity utilization numbers suggest near-term investment sluggishness. Further, a distinct slowing of private-sector employment growth, hours worked, and increased unemployment claims all suggest near-term softening of the labor market.
- Key measures of broad price movements continue to indicate that trends in <u>core</u> inflation remain subdued. While special factors (especially energy price increases) have affected major price indices in recent months, excluding these influences removes much of the measured price increases. Most forecasters are projecting additional moderation of inflation trends.

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<sup>&</sup>lt;sup>1</sup> The source for all graphs in this publication is Haver Analytics.

- Forward-looking indicators of inflation and expectations of inflation also suggest that inflationary pressures remain benign. Commodity price measures excluding energy prices, for example, remain flat. The dollar remains strong, especially on a trade-weighted basis. Long-term bond yields have generally retreated. Overall, these indicators jointly assessed continue to suggest no resurgence of inflation is imminent and leave room for further interest rate reductions by the Federal Reserve.
- Consensus forecasts indicate the following<sup>2</sup>:

		<u>2001</u>			2002	
	Q1	Q2	Q3	Q4	Q1	Q2
Real GDP	1.9	2.5	3.1	3.5	3.6	3.4
<b>CPI Inflation</b>	2.6	2.4	2.3	2.4	2.4	2.5

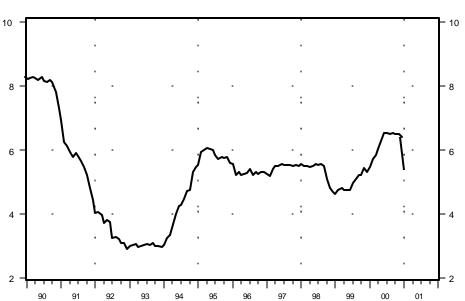
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<sup>&</sup>lt;sup>2</sup> Source: Blue Chip Economic Indicators.

## I. Federal Reserve Monetary Policy

#### Federal Funds [effective] Rate

% p.a.

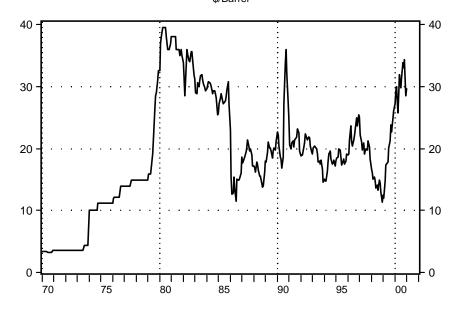


- Short-term interest rates are importantly influenced by Federal Reserve monetary policy. This chart shows the federal funds rate (a short-term interest rate closely controlled by the Fed).
- The Federal Reserve raised interest rates six times and 175 basis points from June 1999 to May 2000, putting the Fed funds rate at 6.5 percent, the highest rate since 1991. Further, as the effect of this move began to impact credit markets and longer-term interest rates weakened, the Fed held short-term rates up, exacerbating existing policy tightness.
- Changes in monetary policy affect the economy with an uncertain lag, so it is difficult to predict their
  impact's exact timing or magnitude. Nonetheless, the restrictive monetary policy has affected
  financial markets and interest-sensitive sectors of the economy such as auto sales, certain categories
  of investment, and housing activity.
- Recognizing these effects, the Federal Reserve lowered interest rates 100 basis points in January (i.e., 50 basis points on January 3 and the same amount on January 31). Because of lags, the economic effects of these recent January rate cuts will not be felt in the near-term. The Fed indicated that the risks are on the downside, suggesting that further interest rate cuts are likely in the near future. The markets expect such cuts.

## **II. Energy Prices**

Spot Oil Price: West Texas Intermediate [Prior'82=Posted Price]

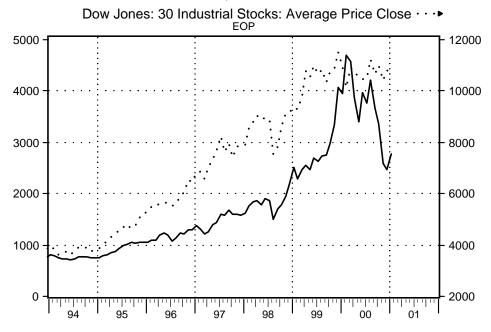
\$/Barrel



- This chart shows the nominal price of oil since 1970. Recently, oil prices have increased sharply, moving above \$30/barrel, until moderating of late.
- Such oil price moves raise costs, reduce aggregate supply, and lead to output reductions.
- This oil price increase also will have a negative impact on economic growth, since it transfers purchasing power to oil-producing countries from oil-consuming countries. The ultimate impact of such price increases will depend in part on how oil producers use their increased oil revenue.
- Natural gas prices (not shown) have also increased sharply. And California has been plagued by an electricity crisis.
- Consumers, spending more on higher-priced energy products, will have less to spend on other consumer products of a discretionary nature. Higher costs of energy inputs have squeezed businesses' earnings and profits, thereby adversely impacting the stock market.

## **III. Stock Prices**

 Stock Price Index: NASDAQ Composite EOP, 2/5/71=100



- Federal Reserve tightening and sharp energy price increases -- along with other factors -- have impacted corporate earnings and arguably an overvalued equity market.
- This chart shows two well-known stock indices: the Dow Jones Industrial and the NASDAQ composite indices. The Dow Jones has been flat for well over a year while the NASDAQ has lost a good deal of value (and market capitalization) in recent months.
- This has led some analysts to suggest that the stock market weakness may have important repercussions. It raises the cost of capital, adversely impacting future investment. And the equity market's "wealth effect" that boosted consumption in recent years will weaken or possibly even reverse itself, adversely impacting consumption.

## IV. <u>Output Measures</u> Gross Domestic Product

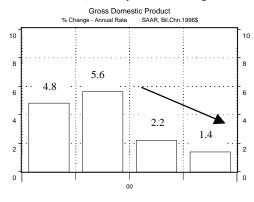
5000



5000

- Recent events, however, should be considered against a backdrop of the lengthy economic growth of the last two decades.
- The current economic expansion is now more than 9 ½ years old and the longest expansion on record. It followed the 1980's expansion (the second longest peacetime expansion on record). In short, we are now experiencing back-to-back two of the longest economic expansions in American history.
- The recession that occurred between these record-breaking expansions was exceptionally short (8 months).

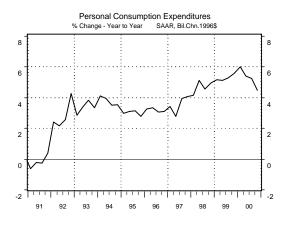
#### Recent Quarterly GDP Change



- Very recent GDP quarterly growth, however, portends a significant slowdown.
- The data indicate that this slowdown began in the second half of 2000.
- After healthy growth in the first half, the 3<sup>rd</sup> and 4<sup>th</sup> quarter real GDP slowed significantly to 2.2% and 1.4%, respectively. The fourth quarter advance was the slowest in 5½ years.
- The speed and degree of this slowdown surprised most economic forecasters.

## **Consumption**

#### Long-Term Consumption Growth



- Quarterly real consumption growth (yearover-year) has been a leading sector throughout most of this expansion; its growth has generally exceeded that of GDP.
- Recently, however, there are signs of a slowdown. Consumer confidence has fallen along with stock prices. Energy price hikes have squeezed consumer budgets and previous Federal Reserve interest rate increases affected consumer durable purchases.
- Fourth quarter <u>durable</u> goods purchases (not shown) actually fell 3.4 percent.

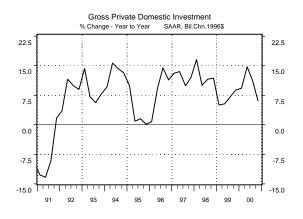
#### Recent Retail Sales



- This is perhaps more easily observed in more timely monthly retail sales data. The recent slowdown of retail sales growth underscores the speed and sharpness of the slowdown.
- Auto sales (not shown) significantly contributed to this pattern of slowdown evident in the second half of 2000.

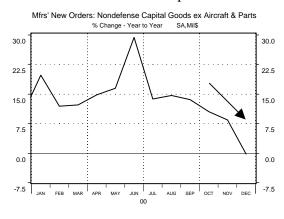
## **Investment**

#### Long-Term Investment Growth



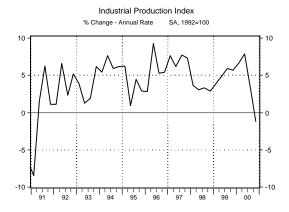
- The investment component of real GDP has also been a leading sector in this expansion; it has grown at rates exceeding GDP growth. The figures in the chart are year-over-year figures.
- Currently, there is evidence that investment growth has slowed.
   Investment growth in the third and fourth quarter slowed to 1.8% and -2.6%, respectively, from faster rates registered earlier.
- An earnings slowdown, lower capacity utilization, and an increased cost of capital also portend an investment slowdown.
   Further, as the economy, slows, there are increasing risks of additional diminished investment growth.

#### New Orders for Capital Goods

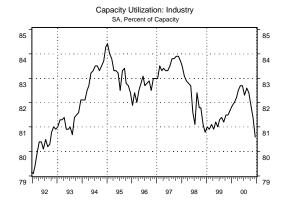


 More timely information from indicators that correlate with investment also portend an investment slowdown. Manufactures' new orders for non-defense capital goods (ex aircraft and parts), for example, depict a sluggish investment outlook. The figures in the chart are year-over-year figures.

## **The Manufacturing Sector**



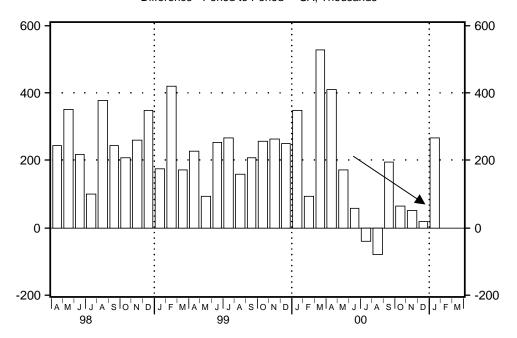
- The manufacturing sector has been weak for some time.
- The change in industrial production, for example, has slowed dramatically in recent months.
- The National Association of Purchasing Managers Index (not shown) has also fallen sharply in recent months. This index, which measures manufacturing activity, fell in January to its lowest level in almost 10 years.



- Capacity utilization of industry has fallen to its lowest levels since the early 1990s.
- Manufacturing employment has actually fallen for an extended period.

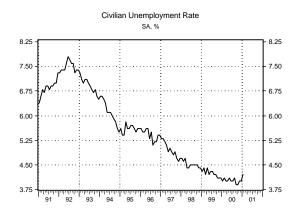
## V. The Labor Market

## Employees on Nonfarm Payrolls Difference - Period to Period SA, Thousands

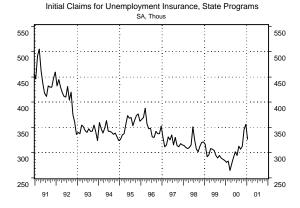


- This chart shows the monthly gains in total employment on non-farm payrolls in recent years. Until recently, these monthly gains in total employment have been quite healthy.
- Recent gains, however, have slowed dramatically from gains recorded earlier. This slowdown is evident in the chart and began about mid-year, 2000.
- Gains in total non-farm payrolls, for example, averaged about 246,000 per month for the 2½ years prior to mid-2000 and about 69,000 per month after mid-year, 2000.
- Most of the January increase of 268,000 reflected unusual gains in construction and government employment. Excluding the construction and government categories, employment increased 69,000.

## **Unemployment**



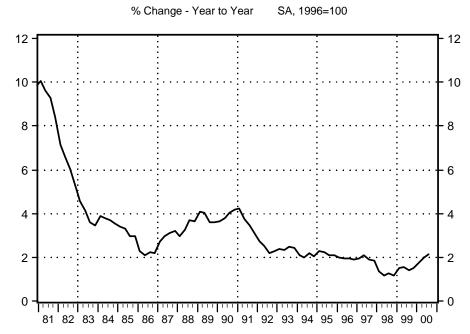
- The unemployment rate has trended down in recent years and has fluctuated around the 3.9 4.1 percent range in recent months.
- The January unemployment rate was 4.2 percent, close to a 30 year low, suggesting that labor markets are tight.
- Unemployment, however, is a lagging economic indicator. There are signs that the labor market is beginning to cool, portending an increase in the unemployment rate.



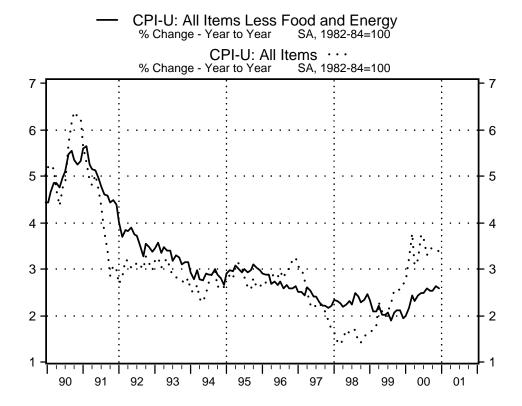
- In addition to slowing employment growth, initial claims for unemployment have increased in recent weeks, suggesting an increase in future unemployment.
- Additionally, the number of hours worked has fallen (not shown), which often occurs before layoffs increase.
- Furthermore, anecdotal information about job layoffs suggest future boosts to the unemployment rate.

## VI. <u>Inflation Measures</u>

Gross Domestic Product: Implicit Price Deflator

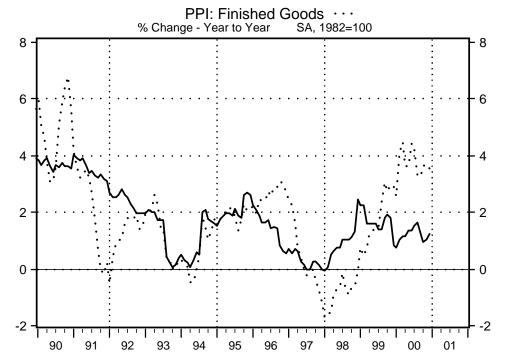


- This chart shows the broad GDP deflator, on a year-over-year basis, over a long time frame.
- According to this measure, inflation remains relatively subdued despite a recent increase (related in part to energy price increases). Nonetheless, it appears that inflation is no longer falling.
- Despite robust real economic growth and relatively low unemployment in recent years, inflation remains relatively benign.



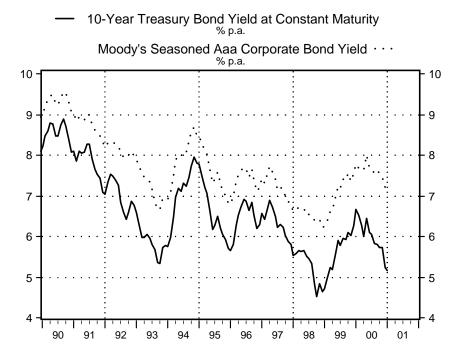
- This chart shows both total (all component) CPI inflation and core (ex-food and energy) CPI inflation during the decade of the 1990s on a year-over-year basis.
- Increases in energy prices caused the total CPI to increase in recent months. If special factors are removed, however, core CPI inflation gains look less worrisome, although they have ticked up.
- Core consumer price inflation, for the most part, has continued to post modest gains on a year-over-year basis but recent figures indicate that core inflation is no longer falling.
- December figures indicate core CPI advanced at a 2.6 percent year-over-year rate.

#### PPI: Finished Goods less Food and Energy % Change - Year to Year SA, 1982=100



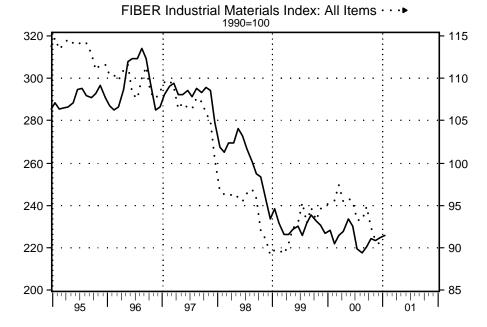
- This graph shows producer prices. Both the total finished good (all components) measure of producer prices and the core (ex-food and energy) measure of finished good producer prices are shown on a year-over-year basis.
- Recently, increases in energy prices have boosted the total PPI. If the
  volatile food and energy components are removed, however, we can see
  that core PPI inflation remains below 2.0 percent (on a year-over-year
  basis). In fact, the "core" rate has trended down since early 1999 (yearover-year).
- December data indicated that the total inflation figure edged down and the "core" number inched up to 1.2 percent on a year-over-year basis.

## **VII. Forward-Looking Market Price Indicators**



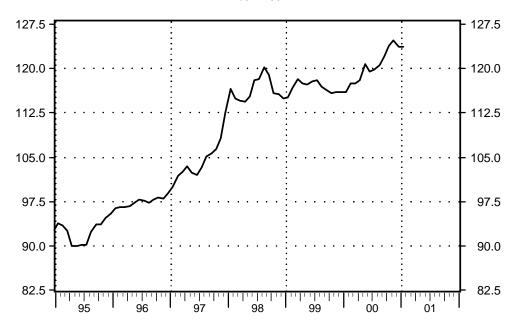
- This chart shows long-term interest rates. Specifically, the chart shows the yields of long-term Treasuries and contrasts them with the yields of long-term, high-quality corporate bonds.
- Long-term interest rates have trended down for most of the past decade. In late 1998, however, long-term interest rates increased. This increase was partly related to market concerns about future Federal Reserve interest rate increases, but may also have been related to some increase in inflationary expectations.
- More recently, however, these rates have moderated and come down because of a lessened concern about future inflation and changes in expectations from concerns about Fed tightening to anticipation of and reaction to easing. (Treasury rates also have fallen partly because of less issuance.) Notably, long-term Treasuries remain below the Fed funds rate, thereby producing an inverted "yield spread."

#### KR-CRB Spot Commodity Price Index: All Commodities 1967=100



- This chart shows two commonly used broad commodity price indices -- the Knight-Ridder-Commodity Research Bureau spot index and the Foundation for International Business and Economic Research (FIBER) Industrial Materials Index.
- The FIBER index contains industrial commodity prices <u>including energy</u> <u>prices</u>. It has fallen for several years but increased in 1999 (related to energy price hikes) and fell again in 2000. It remains below levels of a few years ago.
- The CRB spot index <u>does not include energy prices</u>. It has not increased recently and remains weak.
- These commodity price indices show little sign of future inflation.

## Nominal Broad Trade-Weighted Exchange Value of the US\$ 1/97=100



- This chart shows a broad, trade-weighted value of the dollar. Specifically, it shows the trade-weighted value of the dollar against 26 currencies of its trading partners.
- The foreign exchange value of the dollar has generally strengthened during much of the 1995-2000 period, and remains at a firm level.
- Recently, the dollar has come down against the Euro, and has stabilized against the Japanese yen, but remains firm overall.
- Taken together and assessed in conjunction with one another, these forward-looking market price indicators suggest a resurgence of inflation is not imminent.

## VIII. <u>Factors Promoting Economic Growth</u> <u>Without Inflation</u>

- <u>Price Stabilizing Monetary Policy</u>. A Federal Reserve policy of gradually pursuing price stability can foster growth in a number of ways. Such a policy
  - > Lowers interest rates
  - ➤ Reduces unnecessary uncertainty and volatility in financial markets
  - ➤ Enables the price system to work better
  - Acts like a tax cut (especially for those portions of the tax code that are not indexed for inflation)
- <u>Low Marginal Tax Rates.</u> Lower marginal tax rates promote incentives to work, save, invest, and innovate. Entrepreneurial activity is fostered and individuals are encouraged to enter market activity. All of this promotes growth without inflation.
- Government Spending Restraint. Keeping government spending shrinking as a share of GDP enables more economic resources to be allocated and utilized more efficiently and productively in the private sector. This allows more growth to occur without upward pressure on prices.
- <u>Investment and Technological Innovations.</u> Promoting investment and technological innovation can add to productive capacity, thereby allowing for sustained expansion without inflation. Such investment can help to improve productivity growth, providing for wage increases without inflationary consequences and therefore higher living standards. Price stabilizing monetary policy and removal of the tax bias against saving and investment can help on this score.
- Globalization and Open Markets. Reducing tariff barriers and promoting open markets increases the size of the international sector, which helps economic growth while fostering, lower prices. Increased international integration enables the economy to take advantage of larger markets and to become more specialized and more efficient, productive, and competitive. This allows the economy to produce more goods with the same or less input; to grow faster without inflation.